



# RIGHT START CONTRACTING

YOUR GOVERNMENT CONNECTION

## CAPABILITY STATEMENT

Government contracting support across services, fitness equipment, apparel, medical / industrial supply, and adjacent procurement lanes

Right Start Contracting LLC is a Woman-Owned, Service-Disabled Veteran-Owned Small Business founded in 2018. The company combines acquisition leadership, military operations, cybersecurity engineering, and practical government-contracting support to help businesses prepare for, pursue, and execute federal opportunities. Current areas of focus reflected in the uploaded tracker and NAICS workbook include apparel, services, fitness equipment, medical / optical / industrial supply, and selected technical categories.

### Core Capabilities

- Opportunity identification and qualification
- Proposal development and response packaging
- FAR / DFARS compliance support
- Price and cost analysis support
- Source selection and acquisition strategy support
- Vendor alignment, teaming, and subcontracting support
- Post-award coordination and reporting support

### Current Market Focus

- Apparel and uniform items
- Fitness equipment and training-support requirements
- Services and facilities support
- Medical, optical, office, and industrial supply categories
- Selected IT and technical opportunities aligned to team expertise
- Federal-readiness document packages and commerciality support

### Federal readiness

Registration-path support, document infrastructure, and solicitation-facing readiness materials.

### Tracker-based coverage

Current tracked lanes span apparel, services, fitness equipment, supply, and selected technical buys.

### Real acquisition experience

Leadership experience includes space, defense, operations, cyber, and base-level acquisition work.

# FEDERAL READINESS & COMMERCIAL PRODUCTS / SERVICES SUPPORT

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Right Start supports more than bid identification. The team helps businesses build the federal-readiness infrastructure, document set, and compliance posture needed to present themselves credibly to government buyers, prime contractors, and teaming partners.

## **Entity & registration readiness**

Registration sequencing, SAM support inputs, CAGE / NCAGE pathway support as applicable, ownership-control data organization, and basic entity-readiness materials.

## **Representations, certifications & responsibility support**

Organization of representations and certifications inputs, responsibility-support documentation, and foundational corporate data needed for a submission-ready posture.

## **Capture controls & internal bid infrastructure**

Milestone trackers, clause and compliance matrices, document libraries, responsibility assignments, and bid controls designed to keep proposal work organized and repeatable.

## **Commercial products / services positioning**

Documentation and market-positioning support aligned to FAR 2.101, FAR Part 12, and DFARS 212.102 when commercial product / commercial service procedures may be relevant.

## **Quality, subcontracting & readiness documents**

Draft-ready quality assurance plans, technical capability statements, company narratives, subcontracting-plan frameworks, data sheets, and supporting corporate materials.

## **Proposal packaging & execution support**

Response packaging, scope alignment, teaming inputs, post-award coordination, reporting support, and handoff materials for compliant execution.

**Typical federal-readiness deliverables:** capability statements, technical narratives, quality assurance plans, subcontracting-plan frameworks, capability presentations, document libraries, milestone trackers, and reusable solicitation-ready draft sets.

*Commerciality determinations are ultimately Government functions; Right Start supports the underlying market research, positioning, and documentation package used to pursue commercial product / commercial service pathways.*



# OPPORTUNITY CATEGORIES WE TRACK AND SUPPORT

Category	Representative solicitation themes	How Right Start can help
Apparel & uniform items	Flight suits, Air Force dress shirts, PT gear, athletic jackets, rain gear, insignia, parkas, and other clothing / uniform requirements.	Opportunity review, vendor alignment, compliance support, proposal packaging, and response coordination.
Fitness & training support	Outdoor gym equipment, mats and wall pads, PT-related items, training-support requirements, and fitness-facility related buys.	Requirement screening, sourcing support, scope alignment, and response support.
Services & facilities	Janitorial, grounds maintenance, office trailer, snow hauling, maintenance, and other base / facility support services.	Set-aside review, scope analysis, pricing coordination, and proposal support.
Medical / optical / industrial supply	Prescription eyeglasses manufacturing, medical supply categories, office and industrial supply needs, and related commodity buys.	Partner matching, compliance review, documentation support, and acquisition-fit assessment.
IT / technical	Laboratory modernization services, electronic equipment, TAK server opportunities, and adjacent technical requirements when aligned.	Technical opportunity screening, teaming support, and risk / compliance review.

## SELECTED NAICS ALIGNMENT

### Apparel

313210, 313220, 313240, 313310, 313320, 314999, 315120, 315210, 315250, 315990, 323111, 323113, 339920, 423910, 424310, 458110, 459510, 561910, 812320, 812332

### Office / industrial

322230, 423840, 424120, 424130

### Medical / eyewear

423450, 339115, 339113, 423460, 446130

### Consulting / technical

523940, 524298, 541199, 541310, 541320, 541330, 541512

### Facilities / construction

212321, 213112, 561210

### Other aligned manufacturing

335312

### Representative tracked examples

Blue Angels flight suits • 720 STG rain gear • outdoor gym equipment • mats and wall pads • janitorial and grounds maintenance • office trailers • prescription eyewear • laboratory modernization • electronic equipment and TAK server opportunities



# SPACE & DEFENSE ACQUISITION EXPERIENCE

## **GPS III / GPS IIIF contracting-officer support**

Leadership team members supported GPS III and GPS IIIF in buyer, pricing, contract-administration, and post-award roles. That work included negotiations, requirement and schedule coordination, contract restructuring, modification packages, funding actions, attachment updates, reporting, and continued-performance support across multi-billion-dollar space contracts.

- Negotiated prices for GPS space vehicle research and development efforts.
- Led nine cross-functional teams to restructure the GPS IIIF contract for continued performance.
- Prepared 27 modification packages totaling approximately \$2B, including incremental funding actions, engineering change proposals, attachment updates, period-of-performance extensions, and award fee plans.
- Supported DFARS / FAR-aligned contract administration, reporting, and schedule actions on mission-critical space programs.

## **EPS-R and related acquisition leadership**

Leadership experience also includes lead buyer / acquisition support on the Eastern Polar System–Recapitalization (EPS-R) effort, including management of more than \$1B in EPS contract scope and \$100M in staff-services support, plus negotiations tied to a \$500M+ launch schedule delay.

## **Public program context**

**GPS III:** approximately \$6.1B program value

**GPS IIIF:** approximately \$9.9B program value

**GPS III:** 3x better accuracy and up to 8x anti-jamming capability

**EPS-R:** operational acceptance achieved in 2026; protected Arctic SATCOM into the 2030s

## **Facilities / services acquisition experience relevant to current market focus**

- Base point of contact and author for the \$19M Tyndall Fitness Center, which achieved LEED Platinum certification.
- Source-selection support on the \$48M SABER re-compete.
- Administration of a \$15M Base Operations Support contract and a \$50M base-wide housing contract.
- Experience across services, construction, utilities, emergency response, and facility-support acquisitions.

Public program values shown for context. Leadership references are based on buyer, pricing, contract-administration, restructuring, and post-award roles reflected in the team's uploaded experience materials.



## LEADERSHIP TEAM

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**Drew Gomez**

Founder & CEO | MBA | USAF Captain (Ret)

- Lead buyer / acquisition support on U.S. Space Command programs.
- EPS-R team lead with more than \$1B in contract-scope oversight.
- Former contract specialist and KC-10 pilot with 16 years of acquisition and leadership experience.



**Casey Gomez**

Co-Founder & Lead Strategist | MBA

- Former Space Operations Officer and Director of Operations & Personnel.
- Led a 15-person software enhancement effort supporting missile-warning capabilities.
- Brings strategic planning, operations, and people-centered business leadership.



**Evan Snyder**

Director of Operations | MBA | DAWIA II

- Active contract specialist supporting multi-billion-dollar space contracts.
- Led nine cross-functional teams to restructure the GPS IIIF contract.
- Brings deep acquisition execution and contract-management experience.



**Brian J. Benavidez**

Principal Cybersecurity & Systems Engineer | MSEE

- Product cybersecurity and systems-engineering leader.
- Former USAF Cyber Intelligence Officer; Oregon ANG Major.
- TS/SCI cleared; CSSLP certified; adds technical depth to cyber and systems work.

# RIGHT START PROCESS



Certifications & designations	Company information	Contact
Service-Disabled Veteran-Owned Small Business Woman-Owned Small Business Hispanic American Owned Economically Disadvantaged WOSB	CAGE Code: 85H56 SAM-registered entity Government contracting support since 2018 rightstartcontracting.com	rightstartcontracting@outlook.com (424) 350-5986 Redmond, Oregon